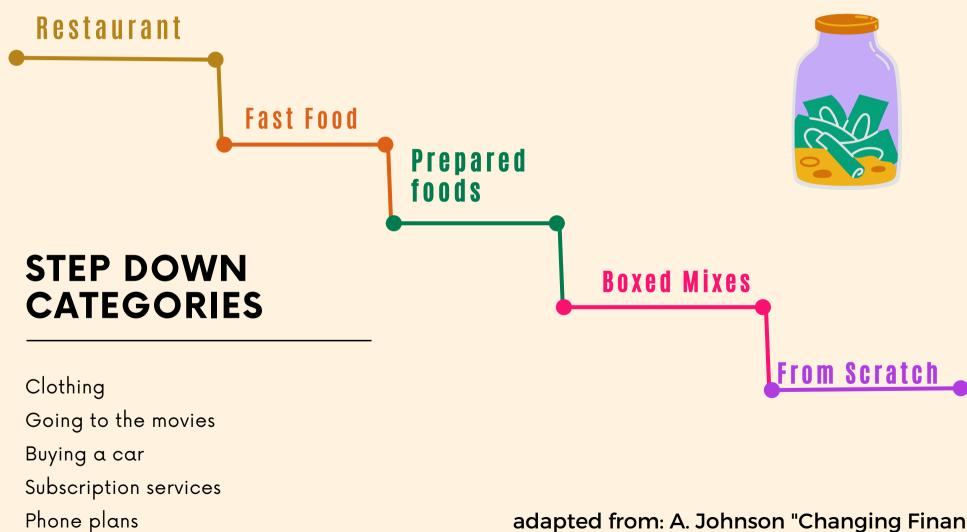
## **STEP DOWN PRINCIPLE** REDUCE SPENDING WITHOUT DEPRIVATION



adapted from: A. Johnson "Changing Financial Behavior: The Step-Down Principle"